| Activity Statement Detail Row | 1B0 - College of Life Sciences and Agriculture |  |  | 1C0 - College of Liberal Arts |  |  | 1D0 - College of Engineering and Physical Sciences |  |  | 1F0-College of Health and Human Services |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | E\&G, Aux, Int Des, Gift, Grant Funds |  |  | E\&G, Aux, Int Des, Gift, Grant Funds |  |  | E\&G, Aux, Int Des, Gift, Grant Funds |  |  | E\&G, Aux, Int Des, Gift, Grant Funds |  |  |
|  | FY17 Final | FY18 Final | FY19 Final | FY17 Final | FY18 Final | FY19 Final | FY17 Final | FY18 Final | FY19 Final | FY17 Final | FY18 Final | FY19 Final |
| Revenues |  |  |  |  |  |  |  |  |  |  |  |  |
| Undergraduate net tuition | \$37,448,090 | \$37,399,582 | \$36,759,881 | \$58,527,958 | \$59,305,617 | \$58,707,101 | \$51,795,689 | \$54,052,119 | \$55,375,617 | \$21,571,856 | \$21,951,192 | \$21,746,598 |
| Graduate net tuition | $(\$ 183,830)$ | (\$300,395) | (\$172,095) | \$3,529,726 | \$2,588,862 | \$2,863,092 | \$778,091 | \$1,039,807 | \$1,304,339 | \$7,911,282 | \$8,777,773 | \$9,486,592 |
| Continuing ed net tuition | \$1,022,873 | \$970,949 | \$1,003,497 | \$4,322,740 | \$4,288,281 | \$4,391,350 | \$2,049,524 | \$1,912,228 | \$1,952,078 | \$2,216,359 | \$2,425,486 | \$2,329,099 |
| Student fees \& other financial aid | \$1,502,176 | \$1,518,480 | \$1,560,803 | \$918,921 | \$675,578 | \$379,909 | \$1,797,132 | \$2,100,787 | \$2,471,566 | \$347,783 | \$381,647 | \$398,106 |
| Net Tuition / Fees | \$39,789,309 | \$39,588,617 | \$39,152,086 | \$67,299,345 | \$66,858,337 | \$66,341,452 | \$56,420,437 | \$59,104,941 | \$61,103,600 | \$32,047,279 | \$33,536,097 | \$33,960,396 |
| State appropriations | \$6,310,423 | \$6,249,457 | \$6,169,890 | \$2,265,124 | \$2,169,145 | \$2,086,862 | \$2,016,314 | \$2,019,997 | \$1,978,780 | \$839,658 | \$822,313 | \$778,876 |
| Grants \& contracts - direct | \$16,796,233 | \$18,191,782 | \$16,699,975 | \$4,297,333 | \$5,228,224 | \$5,768,291 | \$8,682,306 | \$10,534,645 | \$11,375,031 | \$12,266,107 | \$11,267,603 | \$13,092,507 |
| Grants \& contracts - F\&A recovery | \$1,978,257 | \$2,295,659 | \$2,048,593 | \$542,423 | \$649,268 | \$676,913 | \$1,908,070 | \$2,320,229 | \$2,777,822 | \$982,116 | \$947,046 | \$1,080,466 |
| Federal Pell grants |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating investment income | \$0 | (\$2,003) | (\$2,844) | \$1,795 | (\$156) | (\$1,689) |  |  |  |  |  |  |
| Noncapital gifts | \$300,465 | \$325,878 | \$554,321 | \$997,071 | \$776,428 | \$1,391,259 | \$1,354,781 | \$1,466,883 | \$1,451,747 | \$992,832 | \$1,055,600 | \$1,119,176 |
| Endowment income used in operations | \$892,735 | \$907,198 | \$987,543 | \$924,281 | \$955,048 | \$995,613 | \$734,420 | \$754,218 | \$790,102 | \$111,588 | \$133,382 | \$142,536 |
| Sales of auxiliary services - mand fees |  |  |  |  |  |  |  |  |  |  |  |  |
| Sales of auxiliary services-other |  |  |  |  |  |  |  |  |  | \$1,005,350 | \$1,095,765 | \$1,160,391 |
| Other operating revenue | \$2,668,500 | \$2,622,679 | \$2,394,843 | \$2,730,812 | \$1,958,034 | \$1,058,913 | \$377,021 | \$897,408 | \$482,892 | \$4,216,546 | \$5,223,244 | \$5,284,844 |
| Plant Gifts, Grants and Other Changes | \$40 | \$40 | \$75 |  |  |  | \$0 | \$0 | \$100 |  |  |  |
| Revenues excl Net Tuition / Fees | \$28,946,653 | \$30,590,689 | \$28,852,396 | \$11,758,838 | \$11,735,991 | \$11,976,161 | \$15,072,913 | \$17,993,379 | \$18,856,473 | \$20,414,196 | \$20,544,952 | \$22,658,795 |
| Total Revenues | \$68,735,962 | \$70,179,306 | \$68,004,482 | \$79,058,183 | \$78,594,328 | \$78,317,613 | \$71,493,349 | \$77,098,320 | \$79,960,073 | \$52,461,475 | \$54,081,049 | \$56,619,191 |
| Expenses, Allocations and Transfers |  |  |  |  |  |  |  |  |  |  |  |  |
| Full benefits salaries \& wages | \$17,051,515 | \$17,985,898 | \$17,901,790 | \$31,781,306 | \$31,506,090 | \$29,326,307 | \$20,057,108 | \$21,932,279 | \$21,280,472 | \$17,807,435 | \$18,368,423 | \$18,672,790 |
| Partial benefits salaries \& wages | \$5,297,232 | \$5,481,224 | \$5,312,091 | \$4,185,456 | \$4,067,029 | \$3,935,957 | \$4,244,428 | \$4,458,255 | \$4,749,904 | \$4,469,337 | \$4,428,227 | \$4,143,725 |
| No benefits salaries \& wages | \$2,882,743 | \$3,375,571 | \$3,480,939 | \$2,277,383 | \$2,353,681 | \$2,224,762 | \$4,981,991 | \$5,467,965 | \$5,982,772 | \$719,235 | \$754,547 | \$698,679 |
| Fringe benefits | \$7,266,535 | \$7,879,759 | \$7,775,367 | \$12,753,837 | \$12,824,316 | \$11,977,557 | \$8,249,429 | \$9,173,203 | \$8,947,546 | \$7,362,739 | \$7,714,585 | \$7,828,151 |
| Employee Compensation | \$32,498,024 | \$34,722,452 | \$34,470,187 | \$50,997,981 | \$50,751,117 | \$47,464,582 | \$37,532,956 | \$41,031,702 | \$40,960,694 | \$30,358,747 | \$31,265,781 | \$31,343,345 |
| Supplies \& services | \$15,118,172 | \$15,989,999 | \$14,946,384 | \$6,847,561 | \$6,793,973 | \$6,373,321 | \$8,062,999 | \$11,348,166 | \$10,806,204 | \$8,743,493 | \$8,922,796 | \$10,131,058 |
| Plant operations allocations | \$17,983,973 | \$18,675,341 | \$19,011,705 | \$25,930,835 | \$26,856,705 | \$27,160,837 | \$23,143,511 | \$25,100,622 | \$26,290,274 | \$11,392,199 | \$12,572,644 | \$13,002,293 |
| Central services allocations |  |  |  |  |  |  |  |  |  |  |  |  |
| Utilities | \$35,212 | \$29,163 | \$48,721 | \$2,675 | \$5,048 | \$8,643 | \$170 | \$91 | \$116 | \$17,195 | \$13,272 | \$12,582 |
| Transfers for plant renovation \& adaption | \$3,465,982 | \$29,028 | \$300,019 |  |  |  |  |  |  |  |  |  |
| Transfers for debt service |  |  |  |  |  |  |  |  |  |  |  |  |
| Other transfers, net | (\$1,477,512) | (\$1,245,278) | (\$310,600) | (\$2,595,826) | (\$2,548,821) | (\$558,215) | \$817,019 | \$949,109 | \$428,283 | (\$416,412) | $(\$ 594,455)$ | (\$362,831) |
| Exps, Alloc / Transfers excl Empl Comp | \$35,125,827 | \$33,478,254 | \$33,996,229 | \$30,185,245 | \$31,106,904 | \$32,984,586 | \$32,023,700 | \$37,397,989 | \$37,524,877 | \$19,736,475 | \$20,914,256 | \$22,783,103 |
| Total Expenses, Allocations and Transfers | \$67,623,851 | \$68,200,706 | \$68,466,416 | \$81,183,227 | \$81,858,021 | \$80,449,168 | \$69,556,655 | \$78,429,691 | \$78,485,571 | \$50,095,222 | \$52,180,037 | \$54,126,448 |
| Net Addition to (Use of) Reserves | \$1,112,112 | \$1,978,600 | (\$461,933) | (\$2,125,044) | (\$3,263,694) | (\$2,131,555) | \$1,936,694 | (\$1,331,371) | \$1,474,502 | \$2,366,253 | \$1,901,012 | \$2,492,743 |


| Activity Statement Detail Row | 1E0 - Peter T Paul College of Business and Economics |  |  |  |  |  |  | 1H0 - UNH School of Law |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | E\&G, Aux, Int Des, Gift, Grant Funds |  |  |  |  |  |  | E\&G, Aux, Int Des, Gift, Grant Funds |  |  |  |  |  |
|  | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
| Revenues |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Undergraduate net tuition | \$21,768,622 | \$21,644,942 | \$24,183,895 | \$27,161,141 | \$27,859,700 | \$29,496,886 | \$30,454,205 |  |  |  | \$114,919 | \$99,534 | \$61,916 |
| Graduate net tuition | \$3,635,194 | \$4,119,955 | \$3,398,001 | \$3,701,977 | \$3,640,070 | \$4,322,700 | \$4,248,735 | \$7,777,593 | \$5,687,818 | \$4,285,571 | \$3,923,959 | \$3,452,477 | \$3,677,808 |
| Continuing ed net tuition | \$1,003,463 | \$1,123,435 | \$1,382,081 | \$1,718,165 | \$1,706,165 | \$1,546,692 | \$1,719,541 | \$630,783 | $(\$ 4,353)$ | \$159,605 | \$77,151 | \$30,140 | \$62,748 |
| Student fees \& other financial aid | \$1,701,626 | \$1,653,059 | \$2,284,868 | \$2,464,650 | \$2,593,668 | \$2,737,561 | \$3,057,681 | \$62,256 | \$31,634 | \$32,560 | \$24,690 | \$26,630 | \$29,040 |
| Net Tuition / Fees | \$28,108,905 | \$28,541,391 | \$31,248,845 | \$35,045,933 | \$35,799,603 | \$38,103,838 | \$39,480,162 | \$8,470,632 | \$5,715,099 | \$4,477,736 | \$4,140,719 | \$3,608,781 | \$3,831,512 |
| State appropriations |  | \$640,480 | \$1,017,919 | \$1,078,902 | \$1,082,386 | \$1,101,963 | \$1,102,007 |  |  |  |  | \$3,689 | \$2,195 |
| Grants \& contracts - direct | \$1,360,478 | \$1,190,900 | \$1,041,747 | \$1,086,823 | \$1,452,378 | \$1,478,272 | \$1,562,462 | \$186,046 | \$116,236 | \$58,787 | \$2,396 |  | \$48,624 |
| Grants \& contracts - F\&A recovery | \$79,042 | \$81,168 | \$52,608 | \$87,963 | \$104,731 | \$74,494 | \$99,714 | \$16,733 |  |  |  |  |  |
| Federal Pell grants |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating investment income | \$5,682 | \$40,756 | \$12,181 | (\$13,804) | \$41,522 | \$16,666 | \$26,786 | \$3,684 |  |  |  |  |  |
| Noncapital gifts | \$426,651 | \$504,382 | \$497,164 | \$753,425 | \$1,135,319 | \$3,174,687 | \$1,327,027 | \$932,224 | \$516,767 | \$406,982 | \$234,753 | \$185,187 | \$257,054 |
| Endowment income used in operations | \$282,518 | \$786,344 | \$822,026 | \$1,035,066 | \$878,405 | \$851,049 | \$909,840 | \$837,649 | \$1,294,220 | \$1,188,846 | \$1,202,160 | \$1,212,986 | \$1,276,679 |
| Sales of auxiliary services - mand fees |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sales of auxiliary services-other | \$265,849 | \$153,480 | \$144,883 | \$178,853 | \$140,610 | \$125,214 | \$148,445 | \$114,182 | \$46,806 | \$50,691 | \$49,585 | \$56,723 | \$51,174 |
| Other operating revenue | (\$31,525) | \$60,694 | \$61,948 | \$105,546 | \$129,620 | \$135,139 | \$125,279 | \$152,270 | \$158,414 | \$198,393 | \$228,196 | \$137,880 | \$282,978 |
| Plant Gifts, Grants and Other Changes |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenues excl Net Tuition / Fees | \$2,388,695 | \$3,458,205 | \$3,650,475 | \$4,312,774 | \$4,964,970 | \$6,957,484 | \$5,301,560 | \$2,242,787 | \$2,132,443 | \$1,903,699 | \$1,717,091 | \$1,596,465 | \$1,918,704 |
| Total Revenues | \$30,497,600 | \$31,999,596 | \$34,899,320 | \$39,358,707 | \$40,764,574 | \$45,061,322 | \$44,781,722 | \$10,713,420 | \$7,847,542 | \$6,381,435 | \$5,857,809 | \$5,205,246 | \$5,750,215 |
| Expenses, Allocations and Transfers |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Full benefits salaries \& wages | \$10,830,639 | \$11,663,711 | \$13,083,494 | \$14,353,830 | \$15,819,160 | \$16,704,740 | \$16,966,049 | \$5,990,321 | \$5,393,463 | \$5,332,811 | \$4,979,193 | \$5,468,779 | \$5,114,276 |
| Partial benefits salaries \& wages | \$2,173,726 | \$2,394,392 | \$2,783,666 | \$3,158,713 | \$3,183,179 | \$3,192,986 | \$2,964,950 | \$1,107,743 | \$658,525 | \$603,724 | \$751,413 | \$725,327 | \$812,532 |
| No benefits salaries \& wages | \$407,051 | \$418,207 | \$391,851 | \$435,052 | \$470,389 | \$401,205 | \$516,578 | \$218,190 | \$144,355 | \$140,864 | \$102,725 | \$51,531 | \$55,295 |
| Fringe benefits | \$4,902,226 | \$5,285,692 | \$5,458,424 | \$5,856,802 | \$6,442,594 | \$6,876,627 | \$6,967,368 | \$1,558,125 | \$1,553,629 | \$1,812,448 | \$1,854,050 | \$2,001,971 | \$2,088,392 |
| Employee Compensation | \$18,313,642 | \$19,762,001 | \$21,717,435 | \$23,804,397 | \$25,915,322 | \$27,175,558 | \$27,414,945 | \$8,874,379 | \$7,749,972 | \$7,889,846 | \$7,687,381 | \$8,247,608 | \$8,070,495 |
| Supplies \& services | \$3,694,914 | \$3,945,581 | \$3,701,000 | \$3,998,504 | \$3,780,966 | \$3,585,919 | \$3,380,603 | \$3,281,251 | \$2,604,534 | \$2,172,520 | \$2,167,196 | \$1,857,351 | \$2,209,747 |
| Plant operations allocations | \$7,116,202 | \$7,410,322 | \$8,568,798 | \$10,159,106 | \$11,119,486 | \$12,496,116 | \$13,300,266 |  | \$401,133 | \$498,932 | \$581,703 | \$550,249 | \$573,810 |
| Central services allocations |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Utilities |  |  |  |  |  |  |  | \$319,121 | \$315,442 | \$236,209 | \$237,148 | \$294,419 | \$304,040 |
| Transfers for plant renovation \& adaption |  | \$250,000 | \$250,000 | \$250,000 | \$250,000 | \$250,000 | \$250,000 |  |  |  |  |  |  |
| Transfers for debt service |  |  |  |  |  |  |  | \$306,404 |  |  |  |  |  |
| Other transfers, net | \$83,191 | \$157,177 | \$590,254 | \$362,259 | (\$1,262,799) | (\$1,457,486) | (\$411,184) | (\$771,175) | \$609,091 | (\$11,412) | \$114,828 | \$71,429 | \$109,965 |
| Exps, Alloc / Transfers excl Empl Comp | \$10,894,307 | \$11,763,079 | \$13,110,052 | \$14,769,868 | \$13,887,654 | \$14,874,549 | \$16,519,685 | \$3,135,601 | \$3,930,200 | \$2,896,249 | \$3,100,875 | \$2,773,449 | \$3,197,562 |
| Total Expenses, Allocations and Transfers | \$29,207,950 | \$31,525,081 | \$34,827,488 | \$38,574,265 | \$39,802,976 | \$42,050,106 | \$43,934,630 | \$12,009,980 | \$11,680,172 | \$10,786,095 | \$10,788,255 | \$11,021,057 | \$11,268,057 |
| Net Addition to (Use of) Reserves | \$1,289,651 | \$474,515 | \$71,832 | \$784,442 | \$961,598 | \$3,011,215 | \$847,091 | (\$1,296,561) | $(\$ 3,832,630)$ | $(\$ 4,404,660)$ | (\$4,930,446) | ( $\$ 5,815,810)$ | (\$5,517,842) |

